

**FORM #6 - Sales Information Sheet – 20\_\_**

Name: \_\_\_\_\_

Space # \_\_\_\_\_

Selling Price \_\_\_\_\_ Cash Only: Yes \_\_\_\_ No \_\_\_\_

Payment Schedule Monthly \_\_\_\_\_ Quarterly \_\_\_\_\_ Semi Annual \_\_\_\_\_

Number of years willing to carry \_\_\_\_\_

Would you consider a balloon payment at the end? Yes \_\_\_\_ No \_\_\_\_

Comments I should know in presenting your space. What stays/goes etc.?  
\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

After reviewing the following statements, I will be happy to discuss with you in person or on the phone the reasoning I use in the following selling practice.

If you put your space in the RENTAL POOL while it is FOR SALE and we have it rented at some time during the summer, I will try and relocate the renter. If I cannot find a suitable space for the renter, I will not complete the sale of your lot until the rental obligation is completed. Please initial that you understand and agree to this situation.

**Initial:** \_\_\_\_\_

- If your new lessee is currently renting a space from Mountain Views, and if your new lessee wishes to move from its Mountain Views space right away, you should reach an agreement with your new lessee regarding who will pay Mountain Views the balance due on the lessee’s rental space.

You \$ \_\_\_\_\_ New Lessee \$ \_\_\_\_\_

The Mountain Views lease is a binding contract, and Mountain Views will not waive its right to receive the payment promised for the entire lease term.

- At your option, you may advertise your Space, as available for lease to a new lessee on the Resort’s website at [www.mountainviewsrv.com](http://www.mountainviewsrv.com), by contracting directly with **B4 Studio, LLC**, a marketing consulting firm in Creede, Colorado. B4 Studio will take and edit photographs of the Space; provide text detailing the Space description, the price, and your contact information for inquiries from parties interested in acquiring your Space; and add those materials to the resales page of the Resort’s website, all for a fee payable directly to B4 Studio. Contact Kara Brittain at B4 Studio, 719-580-1206, for additional information.

- To enhance the sale of your lease space, you may agree to let Mountain Views comp any prospective purchaser a two-day stay on your space. Mountain Views will give you the name, address and number of any comp days. You agree that at the end of the season the number of comp days will be paid to Mountain Views at the regular daily park rental rate.

**Please Initial:** Agreed \_\_\_\_ Date \_\_\_\_\_ Declined \_\_\_\_ Date \_\_\_\_\_

- Do you want me to give your name and phone number to anyone interested in your lot so you can deal directly with them? Yes \_\_\_\_ No \_\_\_\_ . I certainly have no problem with doing this. However, I have found that this process takes much longer and very seldom does the prospective buyer

really make the call to you, the seller. It is a very convenient way for the prospective buyer to leave the Mountain Views without making a commitment.

(Form 6 continued)

- Also, please remember that if you choose, you may sell your space yourself, or you can have any licensed Colorado broker list/sell for you. If you choose to list the property with a broker, I must have a listing of the property in my file. In addition, if you place an advertisement in a magazine or other publication to market your space, you must provide me with the name and date of the publication and a copy of the ad, so that I may respond knowledgeably and professionally to any prospective buyer who calls our office after seeing the ad.

With Broker \_\_\_\_\_ Without Broker \_\_\_\_\_

***You cannot list your space at a price lower than the price at which you have instructed me to sell the space. This has happened before, and both the selling party and Mountain Views looked foolish.***

**Seller:** \_\_\_\_\_

**Date:** \_\_\_\_\_, 20\_\_

**Mountain Views at Rivers Edge RV Resort, LLC**

**By:** \_\_\_\_\_  
Derold Zimmermann, Owner

**Date:** \_\_\_\_\_, 20\_\_