

FORM #6 - Sales Information Sheet – 20__

Name: _____

Space # : _____

Selling Price: _____ Cash Only: Yes: ____ No: ____

Payment Schedule Monthly: _____ Quarterly: _____ Semi Annual: _____

Number of years willing to carry: _____

Would you consider a balloon payment at the end? Yes: ____ No: ____

Comments I should know in presenting your space. What stays/goes etc.?

After reviewing the following statements, I will be happy to discuss with you in person or on the phone the reasoning I use in the following selling practice.

- a) If you put your space FOR RELEASE, Mountain Views will not rent the space. Often the new buyer wants to take possession of the site at the signing of the lease. If Mountain Views has rented the site and the renter wants to stay the Resort usually does not have another site to move the renter.

Initial: _____

- b) Do you want me to give your name and phone number to anyone interested in your lot so you can deal directly with them? Yes _____ No _____. I certainly have no problem with doing this. However, I have found that this process takes much longer and very seldom does the prospective buyer really make the call to you, the seller. It is a very convenient way for the prospective buyer to leave the Mountain Views without making a commitment.

- c) Also, please remember that if you choose, you may release your space yourself, or you can have any licensed Colorado broker list/release for you. If you choose to list the property with a broker, I must have a listing of the property in my file. In addition, if you place an advertisement in a magazine or other publication to market your space, you must provide me with the name and date of the publication and a copy of the ad, so that I may respond knowledgeably and professionally to any prospective buyer who calls our office after seeing the ad. If lessee chooses to use an outside real estate agent or release their own property, the property is still subject to a \$2,000 transfer fee under \$100,000 or a 3% transfer fee over \$100,000.

With Broker _____ Without Broker _____

(Form 6 continued)

You cannot list your space at a price lower than the price at which you have instructed me to sell the space. This has happened before, and both the selling party and Mountain Views looked foolish.

Seller: _____

Date: _____, 20__

Mountain Views at Rivers Edge RV Resort, LLC

By: _____
Derold Zimmermann, Owner

Date: _____, 20__